



**VNSTEEL**  
**PROFILE**



**VNSTEEL**

VIET NAM STEEL CORPORATION



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# PRESIDENT'S MESSAGE

Over nearly three decades of construction and development, VNSTEEL has produced and supplied to the market nearly 90 million tons of billets and finished steel, accompanied and actively contributed to the innovation of the country. VNSTEEL's enthusiastic spirit has contributed to the construction of perpetual projects, famous steel brands in the market, been the driving force and orientation for the development of the national metallurgical industry, the inspiration and trust for partners and customers.

Following the path of integration, VNSTEEL has encountered many difficulties and challenges over the years. However, with the will and determination of steelmakers, along with the support and trust of partners, customers, the supports of the Government and agencies, VNSTEEL has overcome challenges to recover and develop successfully.

In the coming time, VNSTEEL will promote the implementation of comprehensive restructuring of the Corporation, orient to build a leading steel corporation in Vietnam with high efficiency, customer-oriented and sustainable development. The strategic orientation focuses on increasing the capacity of key products which are construction steel and galvanized steel, develop-

ing strong brands trusted by customers such as Thép Mien Nam /V/, Vina Kyoei Steel, Southern Steel Sheet, and VNSTEEL Thang Long ...; Strengthening the application of modern and environmentally friendly technology in steelmaking; Streamlining the apparatus, improving management ability through digital transformation and developing high-quality human resources.

VNSTEEL believes that the success of the restructuring process will be the premise for us to provide superior products and services to the market, creating outstanding added values for customers, partners, employees, shareholders, and the whole community.

We look forward to receiving your continual supports and helps so that we can develop together and join hands to build a prosperous society in the future.

Sincerely thanks!

**Mr Nguyen Dinh Phuc**  
PRESIDENT





# PART I: GENERAL INTRODUCTION

Ice breaking **Power**

Overcome **Challenges**

# General Introduction

**VIET NAM STEEL CORPORATION**

**CHARTER CAPITAL**

**6,780,000,000,000 VND**

**ANNUAL PRODUCTION CAPACITY:**

**5,000,000 TONS**

**STOCK CODE: TVN**

**ACRONYM: VNSTEEL**

**WEBSITE: [www.vnsteel.vn](http://www.vnsteel.vn)**

- 01 **Overview**
- 02 **Vision - Mission**
- 03 **Core values**
- 04 **Important milestones**
- 05 **Key personnel**
- 06 **Organization structure**

## 01. OVERVIEW

Viet Nam Steel Corporation (VNSTEEL) was established on the basis of merging the production and business units of Vietnam's steel industry, namely Metal Corporation and Steel Corporation. The birth of Viet Nam Steel Corporation is associated with the development history of the country and the metallurgical industry, laying a solid foundation for the development of the domestic steel industry. Currently, VNSTEEL operates under the model of a Joint Stock Company with nearly 40 subsidiaries, joint ventures and affiliates.



VNSTEEL operates mainly in the fields of steelmaking, trading materials and equipment related to the steel industry; In addition, there are other business activities such as financial investment, port operation, logistics, warehousing, leasing of factories, offices, houses; Investment in infrastructure of industrial parks, urban areas and real estate; Labour export...

## 2. VISION - MISSION

### Vision

Consolidating the position of a leading steel corporation in Vietnam, playing a guiding role in the development of the national metallurgical industry.

### Mission

Contributing to build a prosperous society by providing a wide range of superior, prestige and sustainable steel products to the market. Constantly developing to create better values for society and the community, actively protecting and improving the living environment.



## 3. CORE VALUES

### Respecting history

VNSTEEL is closely associated with the development history of Vietnam's steel industry, derived from the birth of the first enterprises in the steel industry, namely Thai Nguyen Iron and Steel, Bien Hoa, Thu Duc, Nha Be in the 60s and 70s, to later well-known enterprises such as Southern Steel Company - VNSTEEL, Vina Kyoel Steel, Vinausteel, Southern Steel Sheet Co., VNSTEEL Thang Long etc. In the period of renovation and economic opening, VNSTEEL has constantly led and oriented the development of the steel industry, actively contributed to the process of industrialization and modernization of the country.

### Emphasizing people

VNSTEEL pays special attention to the human factor, considering this as a decisive factor to compete and develop. VNSTEEL prioritizes in selecting and building high-quality human resources, improving working conditions and environment so that every officer and employee could be proud to be a part of the VNSTEEL family.

### Ready for change

VNSTEEL is actively building the team and corporate culture to be ready to change, accepting new challenges for better development, aspiring to satisfy the increasing needs of customers and partners.

### Building trust

VNSTEEL is committed to providing the market with superior products and services, on that basis, building an equal, reliable and mutually beneficial cooperation relationship with customers and business partners.

### Community sharing

VNSTEEL increases the application of modern technology in steelmaking to protect the environment; Actively participates in community building and development through programs that support healthcare, education, the poor, people in natural disaster areas etc.; Accompanies partners and customers in the development process; Trains and improves the qualifications and income for officers and employees; Improves efficiency to increase added value for shareholders.

## 4. IMPORTANT MILESTONES

**April 29, 1995:** Prime Minister signed Decision No. 255/TTg to establish Viet Nam Steel Corporation on the basis of consolidating and merging many enterprises and units in the steel production industry, including Steel Corporation under the Ministry of Industry and Metal Corporation under the Ministry of Trade.

1995



2006



**November 23, 2006:** Established the parent company - Viet Nam Steel Corporation.

2007



**June 21, 2007:** The Prime Minister approved the Charter of Organization and Operation of the Parent Company Viet Nam Steel Corporation.

**July 1, 2007:** The Corporation operated under the model of the parent company - Viet Nam Steel Corporation and changed the brand identity system.

2009



**December 31, 2009:** Government Office issued Official Letter No. 373/TB-VPCP announcing the Prime Minister's conclusion: "Agreeing to equitize the parent company of Viet Nam Steel Corporation, the State holds over 65% of charter capital".

2010



**October 15, 2010:** The Minister of Industry and Trade issued Decision No. 0256/QD-BCT on the equitization of the parent company - Viet Nam Steel Corporation.

2019



2016



**January 18, 2016:** Viet Nam Steel Corporation officially started IPO.

2011



**October 1, 2011:** Viet Nam Steel Corporation VNSTEEL officially switched to operate under the model of a joint stock company, with a charter capital of 6,780 billion VND, of which the State capital was 6,368 billion VND, accounting for 93.93% charter capital. The representative agency for state capital owners was the Ministry of Industry and Trade.

## 5. KEY PERSONNEL

### BOARD OF MANAGEMENT



Mr **Le Song Lai**  
Chairman



Mr **Nguyen Dinh Phuc**  
President

### BOARD OF DIRECTORS



Mr **Nguyen Dinh Phuc**  
Member of Board of Management



Mr **Nghiem Xuan Da**  
Member of Board of Management



Mr **Le Van Thanh**  
Vice President



Mr **Pham Cong Thao**  
Vice President



Mr **Pham Cong Thao**  
Member of Board of Management

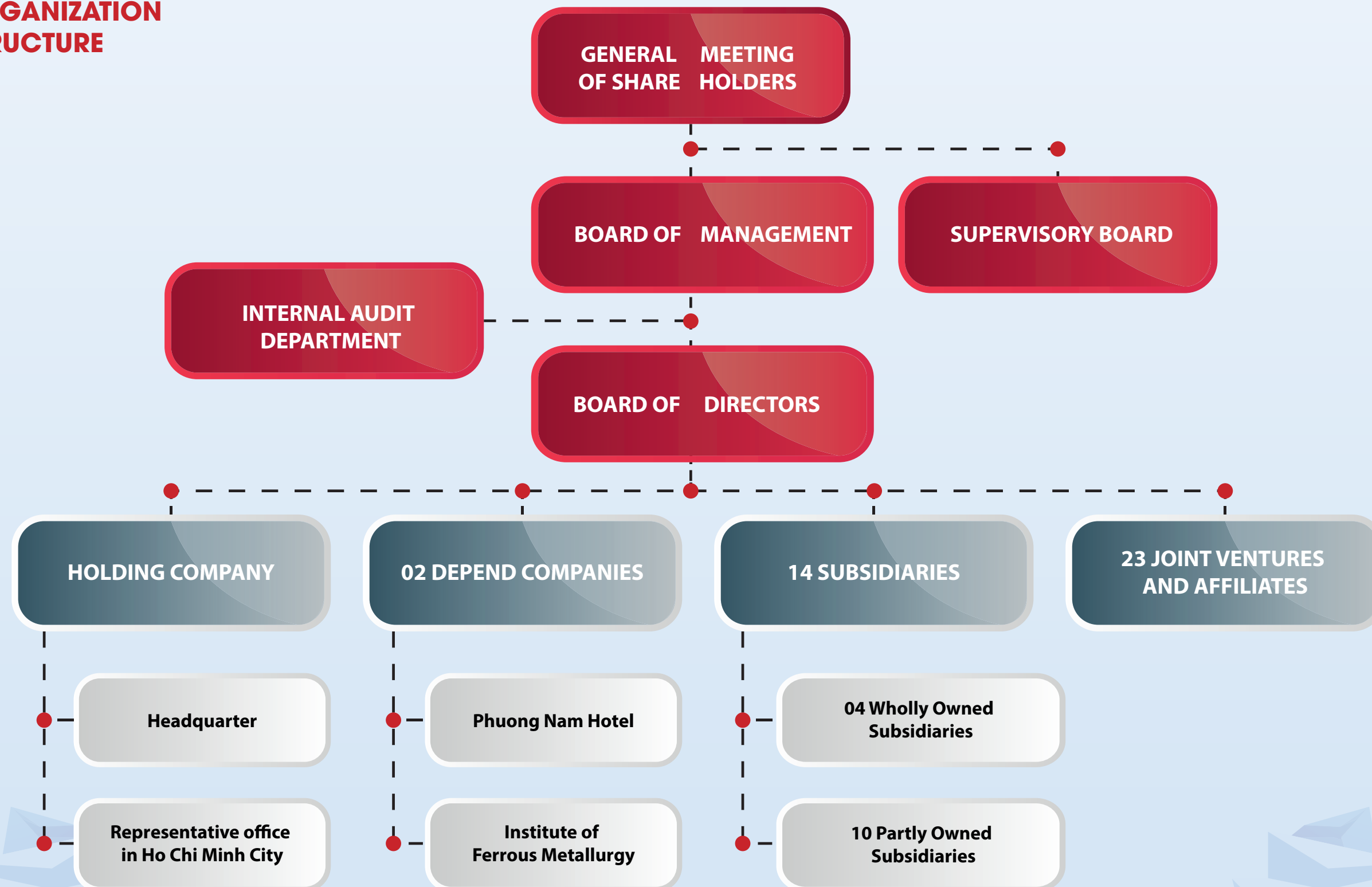


Mr **Tran Huu Hung**  
Member of Board of Management



Mr **Nguyen Phu Duong**  
Vice President

## 6. ORGANIZATION STRUCTURE





# PART II: OPERATION

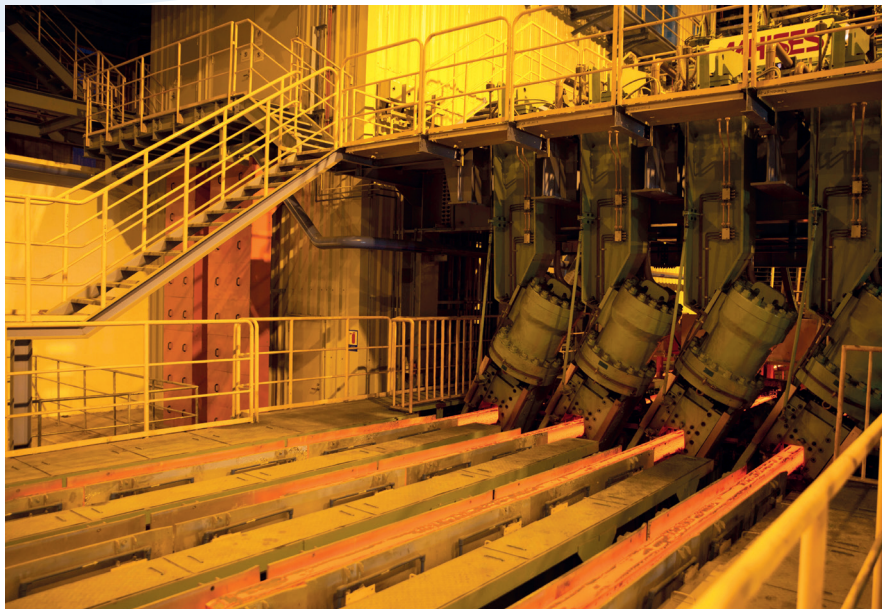
- ▶ *MANUFACTURE*
- ▶ *COMMERCE AND SERVICES*

Ride **the Global tides**

**Gather** will, **build** success

# 1. MANUFACTURE

With 23 manufacturers in the network, VNSTEEL provides the market high quality, prestigious, and environmentally friendly steel products. From these mills, more than 4 million tons of steel products, including long products and flat products, are consumed in the market annually, contributing to the development of our country.



STEEL BILLETS



CONSTRUCTION STEEL



COLD ROLLED COIL



GALVANIZED STEEL



PIPES, STEEL WIRE NET, MECHANICAL PRODUCTS



OTHER PRODUCTS

## 2. COMMERCE AND SERVICES



METAL TRADING



REAL ESTATE SERVICES



LOGISTICS



RESEARCH



CONSULTING SERVICES



SHOPPING MALL



# PART III: DEVELOPMENT STRATEGY



- ▶ *GENERAL ORIENTATION*
- ▶ *RESOURCES AND TECHNOLOGY*

Towards **the future**

**Sustainable** development



## 1. GENERAL ORIENTATION

The strategic orientation focuses on increasing the capacity of key products which are construction steel and galvanized steel, developing strong brands trusted by customers such as Thép Mien Nam /V/, Vina Kyoei Steel, Southern Steel Sheet, and VNSTEEL Thang Long ...; Strengthening the application of modern and environmentally friendly technology in steelmaking; Streamlining the apparatus, improving management ability through digital transformation and developing high-quality human resources.

Contributing to build a prosperous society by providing a wide range of superior, prestige and sustainable steel products to the market. Constantly developing to create better values for society and the community, actively protect and improve the living environment.



## 2. RESOURCES AND TECHNOLOGY

Different from other manufacturing and trading enterprises in the steel industry that often depend on imported iron ore, coking coal, and steel scraps. For over nearly 30 years of establishment and development, VNSTEEL has owned and co-owned many of the largest iron ore mines in the country (Thach Khe, Quy Xa, Tien Bo, Trai Cau). The establishment of an efficient mining and operating system has provided VNSTEEL good quality raw material sources with competitive price.

VNSTEEL also owns the most advanced and modern steelmaking equipment and technology in Southeast Asia (G7 technology of Southern Steel, Vina Kyoei Steel, Southern Steel Sheet, Phu My Flat Steel...). The successful combination of the management and operation has helped VNSTEEL in providing outstanding quality products to the market.

In addition, VNSTEEL has also accumulated a lot of valuable market experience, along with well-trained, experienced, passionate, and dedicated human resources, which has embedded VNSTEEL spirit in each product. That is the premise and foundation for the development of VNSTEEL in the future.



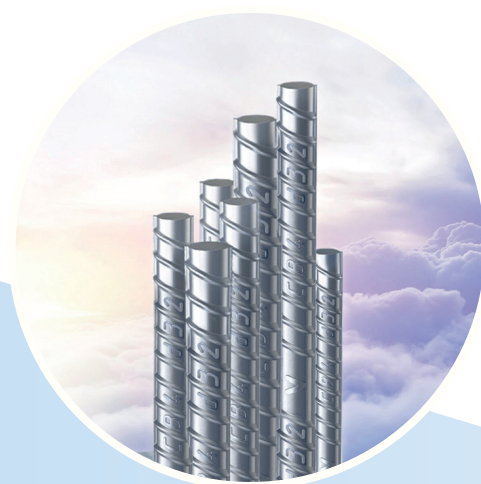


***“VNSTEEL persistently pursues the Strategy of...***

***...sustainable and effective development”***

# NETWORK

## CONSTRUCTION STEEL AND STEEL BILLETS



VNSTEEL - SOUTHERN STEEL  
COMPANY LIMITED.

Address: Phu My 1 Industrial  
Park, Phu My Ward, Phu My  
Town, Ba Ria - Vung Tau  
Province.  
Tel: 0254 3922 091  
W: [www.thepmiennam.com.vn](http://www.thepmiennam.com.vn)



VNSTEEL - VICASA JSC

Address: Bien Hoa 1 Industrial  
Park, Road 9, An Binh Ward,  
City. Bien Hoa, Dong Nai.  
Tel: 0251 3836 148  
W: [vicasasteel.com](http://vicasasteel.com)  
E: [vicasasteel@vicasasteel.com](mailto:vicasasteel@vicasasteel.com)



VNSTEEL - THU DUC STEEL JSC

Address: Km9 Hanoi  
Highway, Phuoc Long A,  
Thu Duc, Ho Chi Minh City.  
Tel: 028 3896 9612  
W: [thepthuduc.com.vn](http://thepthuduc.com.vn)  
E: [thepthuducvkc@vnn.vn](mailto:thepthuducvkc@vnn.vn)



VNSTEEL-NHA BE STEEL JSC

Address: Lot 2, Road No. 3,  
Nhon Trach II-Nhon Phu Indus-  
trial Park, Phu Hoi Commune,  
Nhon Trach District, Dong Nai  
Province.  
Tel: 0251 3569 672  
W: [www.nbsteel.vn](http://www.nbsteel.vn)  
E: [thepnhabe@nbsteel.vn](mailto:thepnhabe@nbsteel.vn)

## CONSTRUCTION STEEL AND STEEL BILLETS



THAI NGUYEN IRON  
AND STEEL JSC

Address: Cam Gia Ward, Thai  
Nguyen City.  
Tel: 0208 3832 236  
W: [www.tisco.com.vn](http://www.tisco.com.vn)  
E: [info@tisco.com.vn](mailto:info@tisco.com.vn)



VINA KYOEI STEEL CO LTD

Address: Phu My I Industrial  
Park, Phu My Ward, Phu My  
Town, Ba Ria - Vung Tau  
Province.  
Tel: 0254 3876 277  
W: [www.vinakyoeisteel.com.vn](http://www.vinakyoeisteel.com.vn)  
E: [sales@vinakyoeisteel.com.vn](mailto:sales@vinakyoeisteel.com.vn)



NATSTEELVINA CO LTD

Address: Group 13, Cam Gia  
Ward, Thai Nguyen City.  
Tel: 0208 3833 522  
W: [www.thepvietsing.com.vn](http://www.thepvietsing.com.vn)  
E: [nsv@natsteelvina.com](mailto:nsv@natsteelvina.com)



VINAUSTEEL CO LTD

Address: Km 9, Vat Cach, Quan  
Toan Ward, Hong Bang District,  
Hai Phong City.  
Tel: 0225 3850 145  
W: [www.vinausteel.com.vn](http://www.vinausteel.com.vn)  
E: [info@vinausteel.com.vn](mailto:info@vinausteel.com.vn)



VIET-TRUNG MINING  
AND METALLURGY CO LTD

Address: Tang Loong Industrial Park,  
Tang Loong Town, Bao Thang District,  
Lao Cai Province.  
Tel: 0214 3837 886  
W: [www.vtmsteel.vn](http://www.vtmsteel.vn)  
E: [kslkt@vtmsteel.vn](mailto:kslkt@vtmsteel.vn)



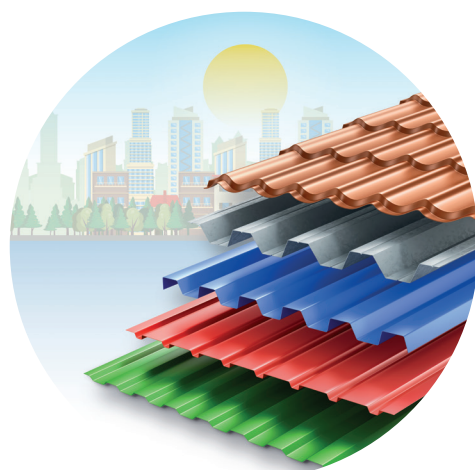
DANANG STEEL JSC

Address: Ta Quang Buu Street,  
Lien Chieu Industrial Park, Hoa  
Hiep Bac Ward, Lien Chieu Dis-  
trict, Da Nang City.  
Tel: 0236 384 2561  
W: [www.dnsteel.vn](http://www.dnsteel.vn)  
E: [thepdanang@dnsteel.vn](mailto:thepdanang@dnsteel.vn)

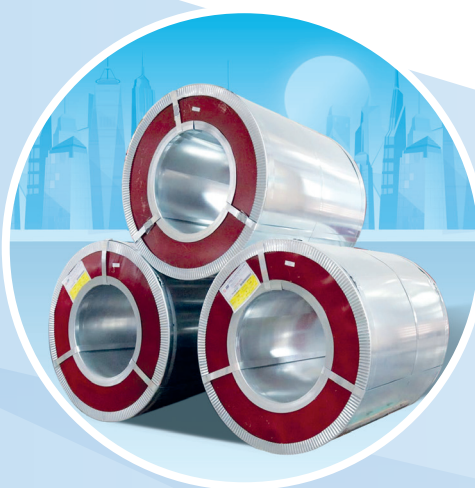
## GAVALNIZED, STEEL PIPE AND RELATED PRODUCTS AND SERVICES

**TÔN THĂNG LONG**

**TÔN VIỆT-Ý**



**SSSC TÔN VIỆT - NHẬT**



VNSTEEL THANG LONG COATED  
STEEL SHEET JSC

Address: Lot 14 Quang Minh In-  
dustrial Park, Quang Minh Town,  
Me Linh District, Hanoi.  
Tel: 024 3818 1188  
W: [www.vnsteelthanglong.vn](http://www.vnsteelthanglong.vn)  
E: [info@vnsteelthanglong.vn](mailto:info@vnsteelthanglong.vn)



SOUTHERN STEEL SHEET CO

Address: Road No. 9, Bien Hoa  
Industrial Park I, An Binh Ward,  
Bien Hoa City, Dong Nai.  
Tel: 0251 356 8379  
W: [www.tonphuongnam.com.vn](http://www.tonphuongnam.com.vn)  
E: [info@tonphuongnam.com.vn](mailto:info@tonphuongnam.com.vn)



VINGAL INDUSTRIES JSC

Address: No.4, Road 2A, Bien Hoa II Indus-  
trial Park, Long Binh Tan Ward, Bien Hoa  
City, Dong Nai.  
Tel: 0251 3836 661  
W: [www.vingal.com](http://www.vingal.com)  
E: [vingal@vingal.com](mailto:vingal@vingal.com)



SAIGON STEEL PROCESSING  
AND SERVICE CO LTD

Address: No.5, Road 4A, Bien Hoa 2  
Industrial Park, Ward Long Binh Tan, Bien  
Hoa City, Dong Nai.  
Tel: 0251 3833 001  
W: [www.sgc.com.vn](http://www.sgc.com.vn)  
E: [sales@sgc.com.vn](mailto:sales@sgc.com.vn)



VIETNAM STEEL PIPE CO LTD

Address: Km9, Quan Toan Ward,  
Hong Bang District, Hai Phong City.  
Tel: 0225 3850 116  
W: [www.vinapipe.vn](http://www.vinapipe.vn)  
E: [info@vinapipe.vn](mailto:info@vinapipe.vn)



NIPPOVINA CO LTD

Address: 136A Bui Van Ba, Tan  
Thuan Dong Ward, District 7, City.  
Ho Chi Minh.  
Tel: 028 3872 6056  
W: [www.nippovina.com.vn](http://www.nippovina.com.vn)  
E: [info@nippovina.com.vn](mailto:info@nippovina.com.vn)

## COLD ROLLED STEEL AND RELATED PRODUCTS AND SERVICES



VNSTEEL - PHU MY FLAT STEEL CO LTD

Address: Phu My 1 Industrial Park, Phu  
My Ward, Phu My Town, Ba Ria - Vung  
Tau Province.  
Tel: 0254 3922 125  
W: [www.pmfsteel.com.vn](http://www.pmfsteel.com.vn)  
E: [pfs@pmfsteel.com.vn](mailto:pfs@pmfsteel.com.vn)



THONG NHAT FLAT STEEL

Address: Phu My 1 Industrial  
Park, Phu My Ward, Phu My  
Town, Ba Ria - Vung Tau Prov-  
ince.  
Tel: 0254 3923 636  
W: [www.tnsteel.vn](http://www.tnsteel.vn)  
E: [tnsteel@tnsteel.vn](mailto:tnsteel@tnsteel.vn)

## STEEL TRADING AND REAL ESTATE SERVICES



VNSTEEL - HNSTEEL CORPORATION

Address: No. 20 Ton That Tung, Dong Da, Hanoi.  
Tel: 024 3852 1115  
W: [www.hns.com.vn](http://www.hns.com.vn)  
E: [hns@hns.com.vn](mailto:hns@hns.com.vn)



VNSTEEL - HOCHIMINH CITY METAL CORPORATION

Address: No. 193 Dinh Tien Hoang, Da Kao Ward, District 1, Ho Chi Minh City.  
Tel: 028 3829 4623  
W: [www.metalhcm.com.vn](http://www.metalhcm.com.vn)  
E: [kimkhitp@metalhcm.com.vn](mailto:kimkhitp@metalhcm.com.vn)



CENTRAL VIETNAM METAL CORPORATION

Address: 69 Quang Trung - Hai Chau District, Danang City.  
Tel: 0236 382 1824  
W: [www.cevimetal.com.vn](http://www.cevimetal.com.vn)  
E: [cevimetal@dng.vnn.vn](mailto:cevimetal@dng.vnn.vn)



INTERNATIONAL BUSINESS CENTER CO LTD

Address: 34 Le Duan, Ben Nghe Ward, District 1, Ho Chi Minh City.  
Tel: 028 3825 7750  
W: [www.diamondplaza.com.vn](http://www.diamondplaza.com.vn)  
E: [my.le@diamondplaza.com.vn](mailto:my.le@diamondplaza.com.vn)



VNSTEEL - PHUONG NAM HOTEL

Address: No. 141, Phan Chu Trinh Street, Ward 2, Vung Tau City.  
Tel: 0254 3852 512  
E: [khachsanphuongnam@vnn.vn](mailto:khachsanphuongnam@vnn.vn)

## LOGISTICS



VINATRANS INTERNATIONAL FREIGHT FORWARDERS JSC

Address: 406 Nguyen Tat Thanh, Ward 18, District 4, Ho Chi Minh City.  
Tel: 028 3941 4919  
W: [www.vinatrans.com](http://www.vinatrans.com)  
E: [vinatrans.mngt@vinatrans.com.vn](mailto:vinatrans.mngt@vinatrans.com.vn)

## MECHANICAL AND OTHER PRODUCTS



VIET NAM JAPAN MECHANICAL CO LTD

Address: Km9, Quan Toan Ward, Hong Bang District, Hai Phong City.  
Tel: 0225 3850 769  
W: [www.vje.com.vn](http://www.vje.com.vn)  
E: [vje@hn.vnn.vn](mailto:vje@hn.vnn.vn)



MECHANICAL ENGINEERING AND METALLURGY JSC

Address: Road No. 2, An Binh, Bien Hoa City, Dong Nai.  
Tel: 0251 3836 170  
W: [www.sadakim.vn](http://www.sadakim.vn)  
E: [sadakim@hcm.vnn.vn](mailto:sadakim@hcm.vnn.vn)



REDSTARCERA JSC

Address: Chuc Thon residential area, Chi Linh, Hai Duong City.  
Tel: 0220 3586 259  
W: [www.redstarcera.com](http://www.redstarcera.com)  
E: [info@redstarcera.com](mailto:info@redstarcera.com)



BINH TAY STEEL WIRE NETTING JSC

Address: 117 Au Co, Phu Trung, Tan Phu, Ho Chi Minh City.  
Tel: 028 3865 3581  
W: [www.luoithepbinhtay.com.vn](http://www.luoithepbinhtay.com.vn)  
E: [Info@luoithepbinhtay.com.vn](mailto:Info@luoithepbinhtay.com.vn)

## INVESTMENT CONSULTING AND INDUSTRIAL PROJECTS DESIGN WORKS



VNSTEEL MDC CONSULTING CO LTD

Address: 56 Thu Khoa Huan, Ben Thanh Ward, District 1, Ho Chi Minh City.  
Tel: 028 3829 7424

## LABOUR EXPORT, EDUCATIONAL CONSULTING



VNSTEEL MANPOWER SUPPLY AND SERVICES CO LTD

Address: No 63, Alley 42, Lac Trung Street, Thanh Luong Ward, Hai Ba Trung District, Hanoi.  
Tel: 024 3987 5007 / 3987 4374  
W: [www.vmsc-co.vn](http://www.vmsc-co.vn)  
E: [vmscmanpower@gmail.com](mailto:vmscmanpower@gmail.com)



## **VNSTEEL** **PROFILE**

### **VIET NAM STEEL CORPORATION**

#### **Headquarter**

91 Lang Ha, Dong Da District, Hanoi, Vietnam  
(84) 243 8561 767  
[www.vnsteel.vn](http://www.vnsteel.vn)  
[vanphong@vnsteel.vn](mailto:vanphong@vnsteel.vn)

#### **Representative office**

56 Thu Khoa Huan, District 1, HCMC, Vietnam  
(84) 283 8291 539  
[www.vnsteel.vn](http://www.vnsteel.vn)  
[vanphong@vnsteel.vn](mailto:vanphong@vnsteel.vn)

